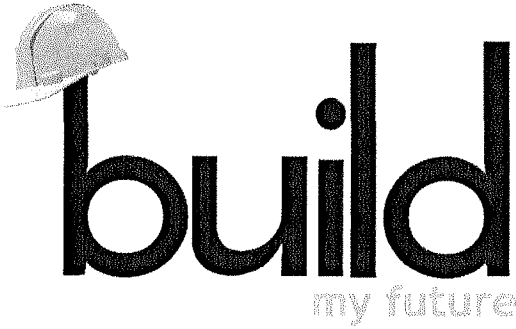


2019 BUILD MY FUTURE



BUILD MY FUTURE
C/O HBA Charitable Foundation
636 W. Republic Rd #D108
Springfield, MO 65807
P: 417.881.3711 • F: 417.881.7334

I wish to reserve exhibit space at the Build My Future
Construction Career Day & Industry Showcase
April 17, 2019 at the E*Plex
(3001 N. Grant Ave, Springfield, MO)

Company _____

Contact Person _____

Mailing Address _____

City, State, ZIP _____

Phone () _____ Fax () _____

E-Mail Address _____

Exhibit Space Fee is \$100* per Vendor.

This fee includes tables, chairs and 5 meal tickets.

Description of Exhibit: _____

Space Requirements: _____

Inside Space _____ Outside Space _____

Electrical Requirements: _____

(May result in additional fee)

Send Info on Sponsorship Opportunities

Certificate of Insurance Attached

All sponsorships, donations and fees paid to the Build My Future Collaborative will be handled by the HBA Charitable Foundation (a 501(c)3). If you would like additional information please contact Charlyce Ruth (417.881.3711) or Maddie Giesler (417.841.3365).



Signature _____

Title _____

**Vendor Fee will be waived if vendor is an event sponsor.*

Build My Future Rules & Regulations

- 1. CONTRACT OBLIGATIONS:** No exhibitor will be permitted to set up their booth until all fees are paid.
- 2. EXHIBITOR ELIGIBILITY RIGHT OF REFUSAL AND/OR CANCELLATION:** The Build My Future Collaborative reserves the right to determine the eligibility of any exhibitor. In the event of non-acceptance, the fee shall be returned to the applicant. Once the applicant has been accepted, the full cost of the exhibit space is due and payable in the manner described in the fee schedule. Exhibits and the conduct of exhibitors are subject to Build My Future Collaborative approval, which reserves the right to refuse the application of any company not meeting the required standards, as well as the right to curtail exhibits or parts of exhibits that detract from the character of the show. This also applies to displays, literature, advertising, novelties, souvenirs, and personal conduct of exhibitors. Officers, employees, and agents involved in the management of the Build My Future Construction Career Day & Industry Showcase shall have full authority to interpret and enforce all rules and regulations governing Exhibitors. All matters and questions not specifically addressed in the rules shall be subject to final determination by the Build My Future Collaborative. The rules may be amended at any time by the Build My Future Collaborative upon notice to Exhibitors. In addition to any other recourse referenced in these rules and regulations, the Build My Future Collaborative may have recourse for the violation of any of these rules in any manner it deems appropriate, including expulsion of an exhibitor from the show and suspension from future shows.
- 3. EXHIBIT SPACE:** A. For each 10x10 space, the Build My Future Collaborative shall provide booth draperies and hardware (EXCEPT bulk spaces), one draped 6 foot table and two chairs. **BOOTH SIGNAGE WILL BE THE RESPONSIBILITY OF THE VENDOR.**
- 4. MOVE IN:** A fork lift is available to be used during move in and tear down. Please contact the E*Plex to inquire about pricing and schedule. **The E*Plex does not provide any other equipment to help with move in or tear down.** Please come prepared with any equipment you need to help move your product.
- 5. UNOCCUPIED SPACE:** If the exhibitor fails to occupy space contracted for, or fails to comply in any respect with the terms of these rules and regulations, the Build My Future Collaborative shall have the right to rent such space to any other applicant without releasing the original exhibitor from paying the sum agreed to in the application and contract for exhibit space.
- 6. FIRE SAFETY:** No combustible oils or gases may be used as part of the exhibit, nor will any open flames be permitted without prior written approval of the Fire Marshall. All electrical equipment used in conjunction with the display's installation, operation, and dismantling must be in good operating condition and able to pass the inspection of the local Fire Marshall. Storage of excess materials in hallways is prohibited.
- 7. HELIUM BALLOONS:** Exhibitors cannot utilize helium balloons as décor or a part of their booth (per E*Plex rules and regulations).
- 8. EXHIBITORS LOUNGE:** An Exhibitors Lounge will be available for use by the Exhibitors. The Exhibitors Lounge will be located in the Seminar Room in the WEST hall. Snack items and water will be provided throughout the show.
- 9. CARE OF EXHIBIT SPACE:** Each exhibitor must keep their own space cleaned and their exhibit maintained in good order while the show is open to the public. E*Plex personnel shall be responsible for maintaining the aisles and public areas.
- 10. ELECTRIC NEEDS:** Access to 110 service will be supplied for each exhibit space located inside the building. Exhibitors will need to bring extension cords. Any exhibitors needing 220 service will need to contact the E*Plex to determine pricing.
- 11. EVENTUALITIES:** In case the exhibit hall should be destroyed by fire or the elements, or by another cause, or in case other circumstances shall make it impossible for the Build My Future Collaborative to permit the contracted space to be occupied by exhibitor, the application and contract for exhibit space shall terminate and the exhibitor shall waive any claim for damages or compensation.
- 12. LIABILITY:** Neither the Build My Future Collaborative, the employees thereof, their agents or representatives; nor the E*Plex, the employees thereof, their agents or representatives; nor any member of the Build My Future Collaborative shall be responsible for any injury, loss or damage that may occur to the exhibitor, or to the exhibitor's employees or property from any cause whatsoever prior, during or subsequent to the period covered by the application and contract for exhibit space; and the exhibitor on signing the contract expressly releases the foregoing named Association, Corporations, individuals, their agents and employees from any and all claims for such loss, damage, or injury.
- 13. SET-UP OF EXHIBITS:** Hours for set-up of exhibits are Tuesday 8am - 5pm and Wednesday 7am - 8am.
- 14. SHOW TIMES:** The show will be open to the students 9am-2pm on Wednesday.
- 15. REMOVAL OF EXHIBIT:** All exhibits must remain set up until 2pm on Wednesday. Tear down will not begin until after 2pm (no exceptions). All exhibits may be removed by 7pm on Wednesday.
- 16. BOOTH ASSIGNMENTS:** The Build My Future Collaborative reserves the right to change or alter space assignments, floor plans, and show conditions without notice and at their sole discretion for the best interests of the Show.
- 17. COMPLIANCE WITH LAWS:** Exhibitors shall comply with all local, city, state and federal safety, fire and health laws, ordinances and regulations, including the Policies, Rules and Regulations of the E*Plex regarding the installation, dismantling and operation of the exhibit.
- 18. COPYRIGHTED WORKS:** Exhibitor acknowledges and agrees that it shall be solely responsible for obtaining any licenses, permits, etc., which may be required for it to broadcast, perform, or display any copyrighted materials including, but not limited to, music, video, and software. Exhibitor shall indemnify, defend and hold harmless the Build My Future Collaborative and its directors, officers, employees and agents from and against any and all claims and expenses, including attorney's fees and costs, arising out of or related to Exhibitor's breach of this provision. The terms of this provision shall survive the termination or expiration of this Agreement.
- 19. AMERICANS WITH DISABILITIES ACT:** Exhibitor represents and warrants that its exhibit and product/service information shall comply with the Americans with Disabilities Act, its regulations, and guidelines (collectively "ADA"). Exhibitor shall indemnify, defend and hold harmless the Build My Future Collaborative and its directors, officers, employees and agents from and against any and all claims and expenses, including attorney's fees and costs, arising out of or related to Exhibitor's breach of this provision or noncompliance with any provision of the ADA.
- 20. LEGAL ACTION:** Any legal action by an exhibitor against the Build My Future Collaborative related to these rules must be brought in Circuit Court of Greene County, Missouri, and Exhibitor's sole remedy is limited to exhibition fees actually paid by the exhibitor, and indirect or consequential damages may not be sought. Should any litigation arise out of this Show, the Exhibitor shall pay all costs and reasonable attorney's fees incurred by the Build My Future Collaborative and/or the co-sponsoring agencies if they are the prevailing party.
- 21. INSURANCE AND HOLD HARMLESS AGREEMENTS:** Each exhibitor is required to have Public Liability Insurance to protect against possible claims arising out of the operation of this exhibit - this includes coverage for allowing students to operate equipment. **A CERTIFICATE OF INSURANCE SHOWING THIS COVERAGE MUST ACCOMPANY THE CONTRACT IN ORDER TO RESERVE SPACE AT BUILD MY FUTURE.** Fire, theft, liability and extended coverage insurance is not provided by the Build My Future Collaborative or E*Plex. Exhibitor may obtain such coverage at its own expense. Exhibitor remains responsible for all property brought into the Show and shall bear the sole risk of loss for that property. Exhibitor shall indemnify and hold harmless the Build My Future Collaborative, and its directors, agents and employees from any damages caused by theft or other perils normally covered by extended coverage, liability, theft, or fire policies, as well as for all claims, losses, liability, or damages for injury, death, or property damage that may arise from activities of the exhibitor, its employees, agents, invitees, and licensees.
- 22. Exhibitor hereby represents and warrants to the Build My Future Collaborative that the exhibitor has taken all steps reasonably necessary to ensure the sound engineering and structural integrity in its exhibit design and the proper construction and safety of the exhibit itself, as erected.**
- 23. AMENDMENTS:** The Build My Future Collaborative has full power to interpret or amend these rules. Whatever these rules do not cover, the Build My Future Collaborative reserves the right to make rules to cover to be in the best interest of the Show, and the exhibitor agrees to accept and abide by such rulings.
- 24. PENALTIES:** The penalty for violation of any rule CAN result in immediate booth closure and suspension of exhibitor's right to be in the next year's show.



SPONSORSHIP BENEFITS

APPRENTICE
\$500

JOURNEYMAN
\$1,000

MASTER
\$2,500

PROGRAM
\$5,000

PRE-EVENT RECOGNITION

Social Media Promotion



Name on Event Page (Website)



Logo on Event Page (Website)



Logo on Event Flyer



Name on Event Flyer



Logo on Eblast



ON-SITE RECOGNITION

Logo Included in Program



Name Included in Program



Logo on Back of Event T-Shirt



Name on Back of Event T-Shirt



Business Name in Social Media



Space Available at Event



Recognition at Check-In Table



POST-EVENT RECOGNITION

Logo on Thank You Eblast



Logo on Event Page (Website)



Logo with Direct Link Included

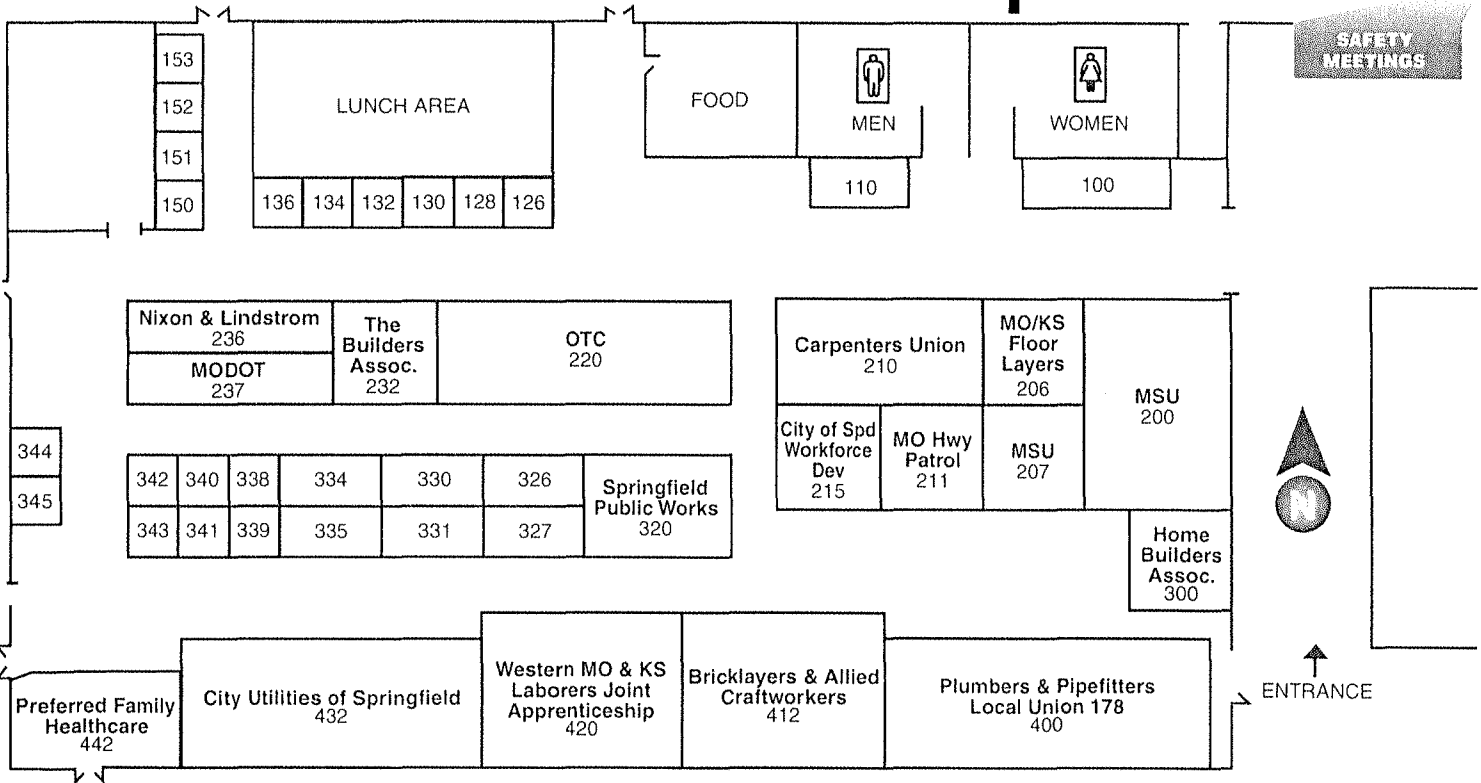


To purchase a sponsorship package, please mail a check payable to "HBA Charitable Foundation" (a 501(C)3 nonprofit organization) with the memo "Build My Future" to 636 W. Republic Rd. Ste. D108, Springfield, MO 65807. Please contact Charlyce Ruth at 417-881-3711 or Madi Giesler at 417-841-3365 with questions regarding the event or additional sponsorship opportunities.

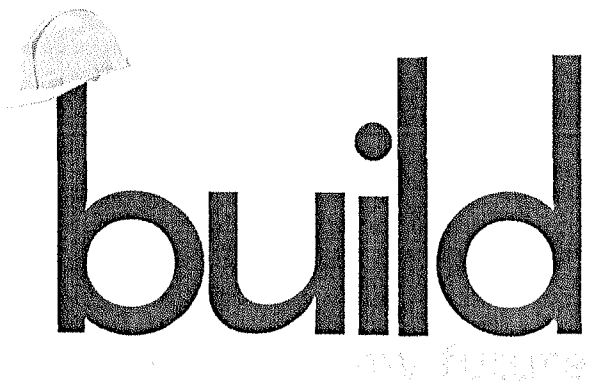
Build My Future Comparison

| | Approx 800 Students 2017 | Approx 1,600 Students 2018 |
|---|--|--|
| Income | | |
| Sponsorships | 25,108.00 | 42,050.00 |
| Booth Sales | - | 3,900.00 |
| Meals | - | 125.00 |
| TOTAL Income | 25,108.00 | 46,075.00 |
| Expenses | | |
| Catering | 4,855.00 | 10,833.00 |
| Facility (Rental, tables, chairs, pipe & drape | 5,375.00 | 9,997.50 |
| T-shirts | 5,075.25 | 7,826.77 |
| Safety Glasses | 1,008.00 | 1,835.55 |
| Insurance | 52.00 | 52.00 |
| Bracelets | 110.00 | 59.98 |
| Lanyards | 42.97 | 143.82 |
| Checks | 10.09 | - |
| Printing | 480.00 | 160.00 |
| Signage | 955.38 | 236.81 |
| Paint for Outside | - | 18.89 |
| Give Aways | - | 80.00 |
| Walkie Talkies | - | 92.56 |
| Reception | - | 931.04 |
| Vendor Snacks | 317.87 | 299.78 |
| TOTAL Expenses | 18,281.56 | 32,567.70 |
| Net Profit | 6,826.44 | 13,507.30 |
| Cost Per Student | \$ 22.85 | \$ 20.35 |

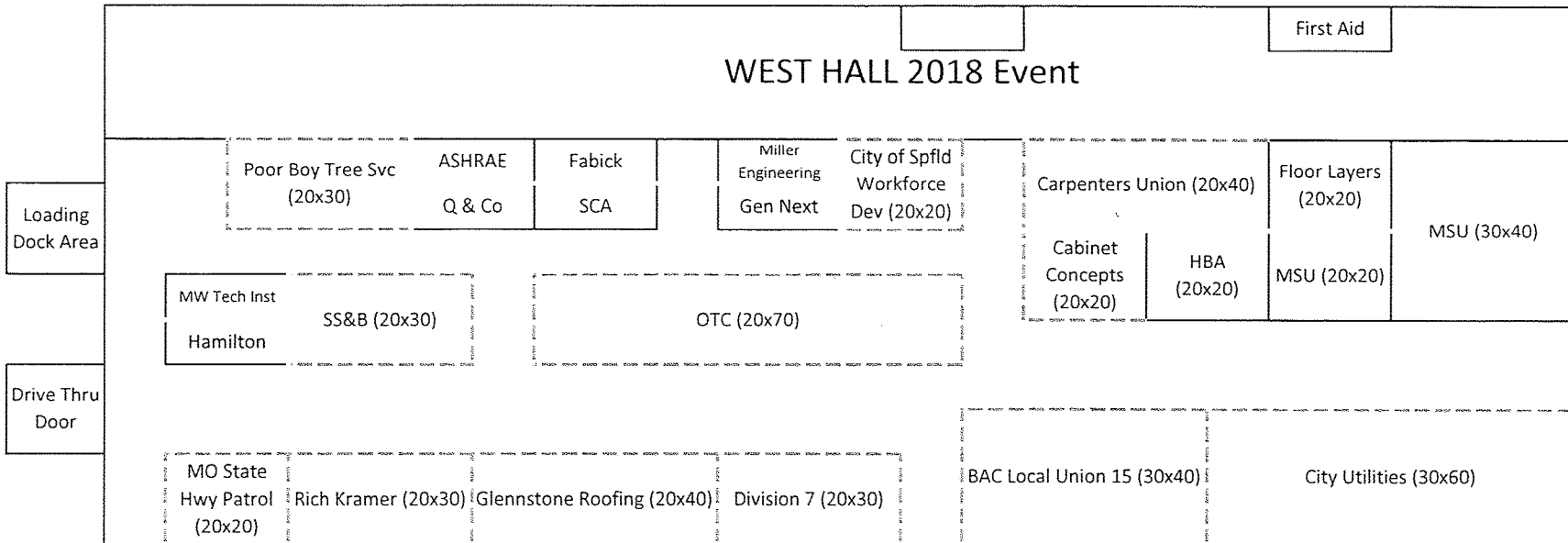
2017 Event Map



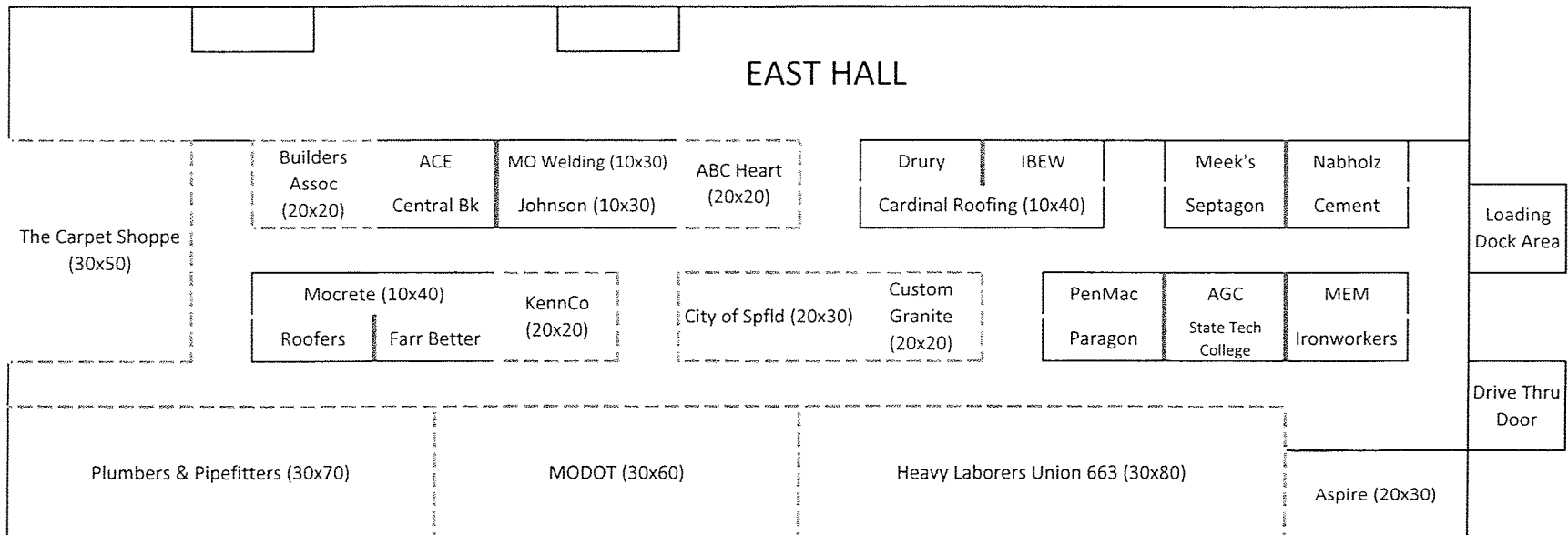
| | | | |
|---|-----------|---|---------|
| ACE Mentor Program of the Ozarks | 151 | Missouri Dept of Transportation (MODOT) | 237 |
| Advanced Concrete Tech Inc | Outside | Motz Enterprises, Inc | 342 |
| Bates Architects | 343 | Nixon & Lindstrom Insurance | 236 |
| Berry Tractor | Outside | Ozarks Technical Community College | 220 |
| Bricklayers and Allied Craftworkers | 412 | Paragon Architecture | 340 |
| The Builders Association | 232 | Penmac Staffing Services, Inc | 339 |
| Carpenters Union | 210 | Plumbers & Pipefitters Local Union 178 | 400 |
| The Carpet Shoppe | 327 | Preferred Family Healthcare | 442 |
| City of Springfield Workforce Development | 215 | SCA Generation Next | 152 |
| City Utilities of Springfield | 432 | SECO | 341 |
| Drury University | 134 | Springfield Contractors Association (SCA) | 326 |
| Emery Sapp & Sons | 331 | Springfield Pallet Company | Outside |
| Ewing Signal Construction | 330 | Springfield Public Works | 320 |
| Fabick Cat | 334 | Springfield Ready Mix | Outside |
| Farr Better Plumbing | 110 | Springfield Sign | 344 |
| First Aid | 100 | Superior Rents Equipment Rental | Outside |
| Flynn Midwest | 126 | Vatterott College | 345 |
| GO CAPS | 150 | Waste Corporation of America | Outside |
| HBA of Greater Springfield | 300 | Western MO & KS Laborers Joint Apprenticeship | 420 |
| Home Sweet Home | 130 | | |
| IBEW Apprenticeship Training Center | 335 | | |
| ICS/Coring & Cutting of Springfield | Outside | | |
| Iron Workers 10 | 128 | | |
| Meek's - The Builder's Choice | 338 | | |
| Miller Engineering | 132 | | |
| Missouri /Kansas Floor Layers | 206 | | |
| Missouri Employers Mutual | 136 | | |
| Missouri Highway Patrol | 211 | | |
| Missouri State University | 200 & 207 | | |



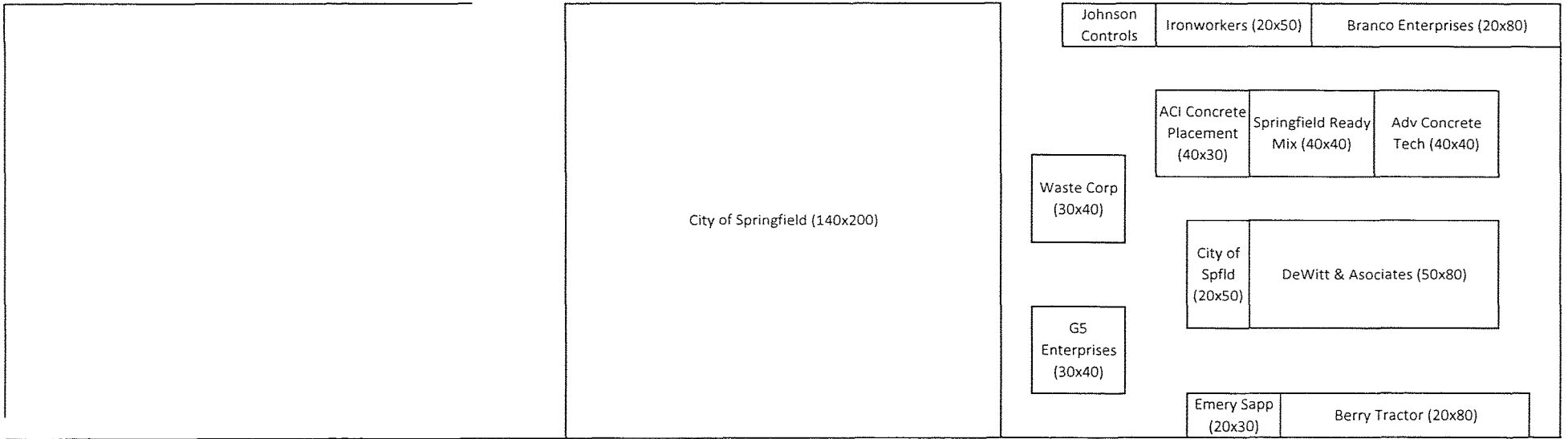
WEST HALL 2018 Event



EAST HALL



10 20 30 40 50 60 70 80 90 100 110 120 130 140 150 160 170 180 190 200 210 220 230 240 250 260 270 280 290 300 310 320 330 340 350 360 370 380 390 400 410 420 430 440 450 460 470 480 490 500



Outside Space - 2018 Event